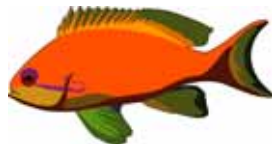


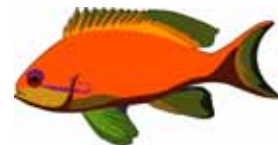
Setting up Your Own Scientific Business

Diane Turner
Anthias Consulting Ltd.



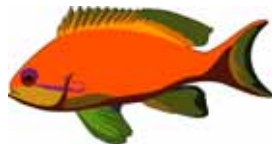
Background

- 1997 BSc(Hons) Chemistry with Medicinal Chemistry, University of Warwick
- 1998 Analytical Chemist, Severn Trent Laboratories
- 1999 MSc IAMBEC, University of Warwick
- 1999 Zeneca Agrochemicals (Syngenta)
- 2000-05 Applications Chemist, Anatune
- 2005- Owner & Consultant, Anthias Consulting Ltd.



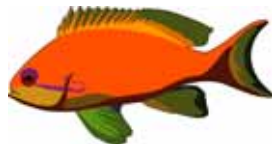
Why start my own business?

- Freedom
- More in control of what I do
- Specialised – work in areas of interest
- Flexibility – BHS course, IAM, CCC
- Work hard to earn money for self
- Enjoy all aspects of running the business!



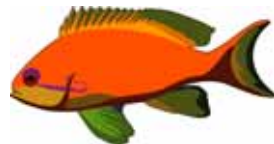
Sources of Information

- Business Link www.businesslink.gov.uk
section on Starting up a business
- Shell LiveWIRE www.shell-livewire.org
helps 16-30 year olds start their own business



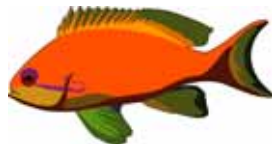
Training

- Cambridge Enterprise Agency
www.cambsenterprise.co.uk
 - Starting in Business seminar
 - Workshops: marketing, selling, finance & legal, bookkeeping, IT, planning (business plan)
- HMRC Business Support Team (PAYE, VAT, etc.)
www.hmrc.gov.uk/bst/
- Networking groups: Enterprising Women
www.enterprising-women.org
- Skillspride (IT courses) www.skillspride.com



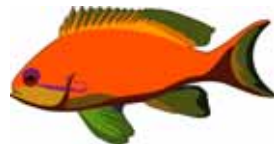
Formation

- Quick Formations www.quickformations.com
- Bank manager - accounts software
- Accountant www.andersonandco.uk.com
- Solicitor
- Insurance
www.insurancenow.co.uk/business/professional-indemnity.html
- Website www.34sp.com



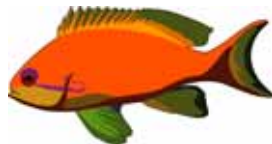
Mentoring & Advice

- MentorSET www.mentorset.org.uk
- RSC www.rsc.org
- St John's Innovation Centre www.stjohns.co.uk
- Institute for Manufacturing www.ifm.eng.cam.ac.uk
- Friends with their own business or working in the industry
- Family!



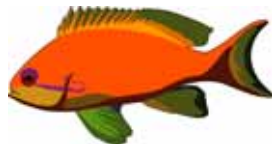
Support: Networking Groups

- Cambridge AWiSE www.camawise.org.uk
- Enterprising Women www.enterprising-women.org
(continued training & support after start-up status!)
- Enterprise Link (St John's)
www.enterprise-link.co.uk
- RSC groups www.rsc.org/chemsoc
- Various others both National and Cambridge



Negatives of having own business

- Can't be ill – no work no pay!
- No maternity leave
- Busy periods vs slow periods
- Lonely
- Customer contact by phone can be difficult if working on another's site
- Too specialised!
- Always there, at home!





C₄AM

- Alliance of businesses with 4 core members to:
 - Cross promote & share existing contacts
 - Add more complementary services
 - Work together on projects with people we know & trust
- Independent companies - no financial or legal ties
- Share promotional costs – brochures, etc.

